









After successfully navigating the twists and turns of the COVID-19 pandemic in 2020, the Assiniboine Park Conservancy moved into 2021 feeling confident we could rise above any new challenges and excited about the wonderful opportunities that lay ahead.

At the end of January, we celebrated a cautious, outdoor-only reopening of the Zoo following an extended pandemic closure over the holiday season.

In February, we reopened the Park Café and indoor exhibits at the Zoo. We also hosted a spring version of Zoo Lights, an outdoor event that was embraced by visitors when so many other attractions and events were closed or cancelled

In March, to the delight of the young and young at heart, we opened the new Aunt Sally's Farm, a modern take on one of the Zoo's most beloved exhibits

In June, after another pandemic closure, we reopened the Zoo and invited visitors to explore Dinosaurs Uncovered, an exciting new experience that features life-sized animatronic dinosaurs and skeletons in indoor and outdoor displays.

Over the summer, we celebrated the return of the Casinos of Winnipeg Summer Entertainment Series and the opening of the new Gardens at The Leaf, a milestone achievement that marked completion of the outdoor phase of The Leaf – Canada's Diversity Gardens.

We finished the year by hosting the highly-anticipated return of Boo at the Zoo, after a nine-year hiatus, and Zoo Lights for the second time in 2021.

Through it all, we continued to prioritize the health and safety of our visitors, staff, volunteers and animals. We remained steadfastly committed to our mission, driven by a desire to serve our community by creating rewarding and joyful opportunities for people to connect with nature and each other.

Thank you to our valued employees and volunteers who worked diligently to care for the Park and Zoo, through shifting operational guidelines, and provide the best possible guest experience.

Thank you to our volunteer Board of Directors, who provided leadership and support through another difficult year.

Finally, to our loyal members, visitors, donors, and the community at large, we wish to express our deepest appreciation for your ongoing support and immense generosity. Thank you!

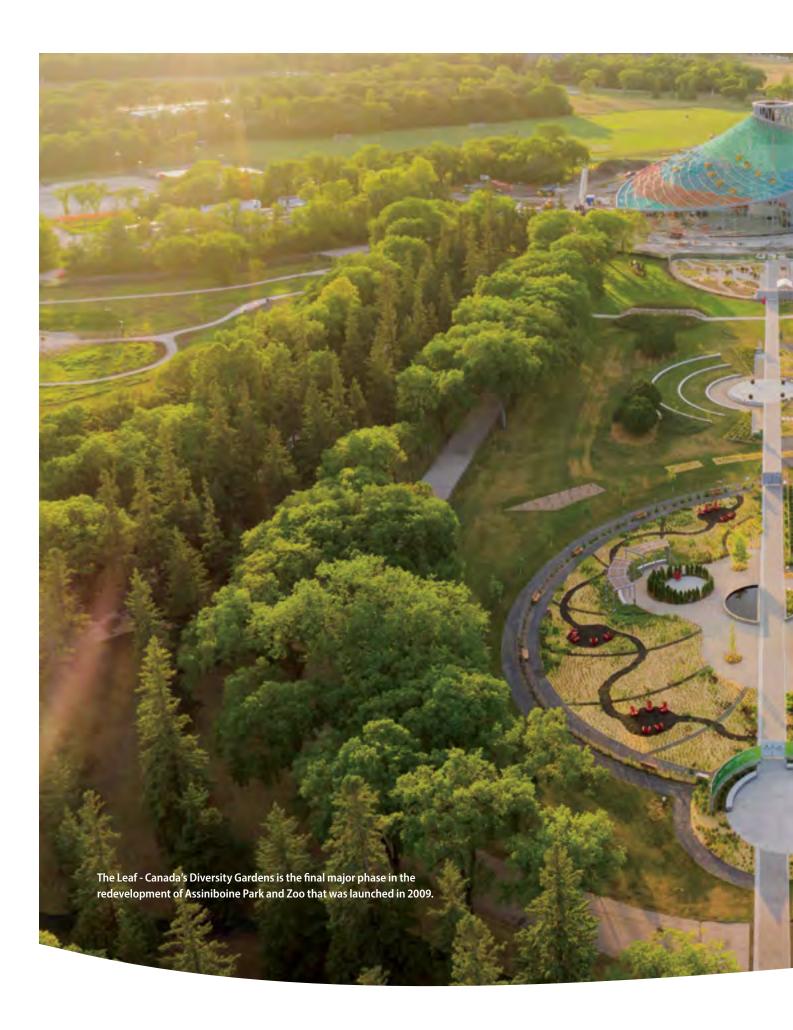
#### **Hartley T. Richardson**

Chair, Board of Directors

#### **Margaret Redmond**

President & CEO

Founded in 2008, the Assiniboine Park Conservancy (APC) is governed by a Board of Directors comprised of community leaders whose affection for Assiniboine Park translates into a deep sense of responsibility to our stakeholders. They provide leadership, valuable guidance, and essential connections to the communities we serve. The Board of Directors includes representation from the City of Winnipeg as well as accomplished and respected leaders in our business, philanthropic, and post-secondary communities.







## **CAPITAL DEVELOPMENT AND REFURBISHMENT**

#### **Gardens at The Leaf**

The outdoor **Gardens at The Leaf** opened to the public on July 9, a milestone achievement that marked completion of the outdoor phase of The Leaf - Canada's Diversity **Gardens**. The Gardens include six uniquely themed areas: Indigenous Peoples Garden, Kitchen Garden, Sensory Garden, Performance Garden, Seasonal Garden, and The Grove. Their opening returned a significant and beautifully revitalized area of the Park to our community, which became a popular destination and meeting place over the summer. A celebration of this milestone, held in late August, featured performances by local musicians and dancers, culinary and cultural demonstrations, and other engaging activities.

#### The Leaf

With the new gardens open, excitement continued to grow for the opening of The Leaf, a world-class horticultural attraction that will offer a one-of-a-kind experience, while having positive and lasting economic impact

for our city and province. In 2021, a critical milestone in the construction timeline was achieved with completion of the roof over the indoor plant biomes. With the building closed in, construction activity shifted to prepare the biomes for planting. The Leaf is on track to open in late 2022.

## **Zoo Improvements**

Two new visitor viewing platforms and interpretive displays were completed in early 2021 at the rejuvenated **bison habitat**. The enhanced displays focus on conservation, the historic importance of bison for Indigenous peoples, and the near extinction of the species. This project was made possible with generous support from The Winnipeg Foundation, Manitoba 150, and Build 150.

Just in time for spring break, the Zoo opened the new **Aunt Sally's Farm**. Home to rainbow coloured climbing structures, goats, llamas, donkeys, and pot-bellied pigs, Aunt Sally's Farm quickly became a favourite for Zoo visitors of all ages.

## **Park Improvements**

In June, the **Pavilion**'s historic exterior was treated to essential improvements, including a completely refurbished eave and heritage compliant pergola. The refreshed pergola will continue to provide a scenic backdrop for many wedding celebrations and special events to come.

In autumn, the entrance plaza to the Pavilion also received an upgrade involving the removal and replacement of hundreds of paving stones. This refreshed introduction to Assiniboine Park's landmark building is now safer and more beautiful.

Over the course of the year, APC continued to invest in general electrical upgrades and pathway improvements throughout the Park.



## **ZOO NEWS**

#### **Animal Births**

Seven births were celebrated in 2021 at the Zoo, including:

- A **sunbittern**, born in February.
- A male white-handed gibbon, named Merrick, born in March.
- Two female **Ilamas**, named Pekoe and Liberty, born in May.
- A female reindeer, named Whitney, born in June.
- Two Turkmenian markhor, named Cliff (male) and Ivy (female), born in August.

## **Animal Acquisitions**

Female domestic **Bactrian camel** (Zaya) arrived in January from Red River Zoo. She quickly developed a good relationship with our oldest female camel (Zara).

Three **Florida sandhill cranes** – one male (Elvis) and two females (Peggy Sue and Donna) – arrived from Calgary Zoo in February. They can be found seasonally in the Grasslands & Boreal Forest area of the Zoo.

In spring, our male **panther chameleon** (George) arrived. His habitat is located in Toucan Ridge.

Female **snow leopard** (Kita) arrived from Toronto Zoo, where she was born, in May. Her transfer was recommended by the AZA snow leopard SSP.\*\*

Six male **Rocky Mountain bighorn sheep** (Oliver, Rami, Maize, Éclair, Tod, and Clint) arrived from Zoo Sauvage de Saint-Félicien in May. They can be found on the former American elk habitat.

A female **brush-tailed bettong/woylie** (Jemima) arrived from Toronto Zoo in August. Brush-tailed bettong/woylie are currently listed as critically endangered by the IUCN Red List. Her transfer was recommended by AZA brushtailed bettong/woylie SSP.\*

Four **superb starlings** also arrived from Toronto Zoo in August and can be found at the Kinsmen Discovery Centre.

Two female domestic **Bactrian camels** (Sophi and Tina) arrived in December from

African Lion Safari. They have been successfully introduced to our other two female camels (Zara and Zaya).

A pair of beautiful **Reeves's pheasants** (Ozzy and Sharon) arrived in late 2021 and can be seen outside Toucan Ridge.

The last arrival of the year was a male **red kangaroo** (Dobby) from Brevard Zoo in Florida. His transfer was recommended by the AZA red kangaroo SSP.\* Dobby has been introduced to the rest of the red kangaroo mob with hopes of spring joeys!

## **Animal Exchanges**

In early December, Assiniboine Park Zoo and Calgary Zoo exchanged male **Amur tigers** on recommendation of the AZA Amur Tiger SSP.\* Samkha was transferred to Calgary Zoo, where he is recommended to breed with female Sarma. One day later, Youri was transferred from Calgary to Assiniboine Park Zoo.

\* Through Association of Zoos & Aquariums (AZA) Species Survival Plan\* (SSP) Programs, accredited Zoos work together to ensure genetic diversity among a population in human care.



# **NEW INITIATIVES, AWARDS AND RECOGNITION**

In February and March, Assiniboine Park Zoo's veterinary, animal care, and research and conservation professionals were showcased on *Arctic Vets*, a CBC original series that follows our team of experts as they rescue, protect, and care for a variety of Arctic species, both at the Zoo and in the wild. The show was so well-received, our extraordinary specialists were asked to return for a second season.



In May, Assiniboine Park Zoo was welcomed as a new institutional member of the **World Association of Zoos and Aquariums** (WAZA), a global community of progressive zoological organizations that are actively engaged in wildlife conservation and education. This will present the Zoo with incredible opportunities for networking, professional development, and collaboration.

In May, an exciting and interactive new dinosaur experience called **Dinosaurs Uncovered** opened at the Zoo. It included outdoor and indoor displays that invited visitors to explore the fascinating world of dinosaurs from the inside out.

In October, Assiniboine Park Zoo's **Beluga Bits** project was recognized by **Canada's Accredited Zoos and Aquariums** (CAZA) with an award for outstanding achievement and innovation in education program design that enhances conservation knowledge and promotes positive conservation attitudes and behaviour.

As part of Assiniboine Park Zoo's commitment to maintaining our status as an industry-accredited organization, we are undertaking the development of a new **Zoo Master Plan** to chart a course for the future of the Zoo. The comprehensive process got underway in 2021 and will take into consideration our overarching mission and vision, evolving accreditation standards, maintenance

and refurbishment requirements, major development commitments and priorities, and visitation trends.



The new Dinosaurs Uncovered experience invited visitors to explore the fascinating world of dinosaurs from the inside out.



## **COMMUNITY EVENTS AND ENGAGEMENT**

**Zoo Lights** presented by Red River Co-op happened twice this year!

Plans to host a modified version of Zoo Lights over the holiday season in 2020 were put on hold in November, when the Zoo closed in response to the public health orders. The Zoo re-opened on January 30 and proceeded with a successful, COVID-safe version of Zoo Lights that ran for 32 evenings between February 20 and March 28.

In November and December, we were thrilled to host Zoo Lights once again during the holiday season before it was cut short in response to public health orders on December 28.

The Casinos of Winnipeg Summer
Entertainment Series ran from August 1 –
September 9, featuring over 20 musical acts at
the Lyric Theatre, Yoga in the Park on Sunday
evenings, Movies in the Park every Friday in
August, and art exhibitions at The Pavilion! The
Summer Entertainment Series continues to be
free to the public and made possible through
sponsorship and donor support.

After nine years, **Boo at the Zoo** presented by Access Credit Union returned in October. The event ran over the course of 21 nights between October 8 - 31. The Zoo was transformed into a mystical fair by a traveling caravan of witches, wizards, and warlocks!

In 2021, we once again partnered with United Way Winnipeg to distribute 5,800 complimentary **Community Access** Zoo passes to their agency partners. An additional 2,000 passes were distributed by Conservancy staff to other organizations that serve people who may face financial barriers to visiting the Zoo.

Over the summer, we presented **#WeeklyWildlifeWonders**, a new social media series in collaboration with our accredited partners at Calgary Zoo and Toronto Zoo. Every Thursday from July 8 to August 26, we shared stories of how Assiniboine Park Zoo and our friends in Calgary and Toronto are working to help save and protect some of our planet's most endangered wildlife.

Over the summer, we partnered with Art City on the creation of a magnificent art installation in the Gardens at The Leaf. The stunning mural, called **Forest Forage**, is about 140 feet long and covers a concrete wall that wraps around a portion of the Kitchen Garden. The vibrant colours and bold, organic shapes are inspired by nature and a wonderful addition to the gardens.

In August, the horticulture team at the **Gardens at The Leaf** harvested produce from the Kitchen Garden and delivered it to Harvest Manitoba. While produce from the Kitchen Garden made it onto the menu at the Park Café earlier that summer, the harvest of fresh vegetables and herbs was so abundant, we were happy to share.





## **FUNDRAISING HIGHLIGHTS**

The community demonstrated its dedication to APC in 2021, supporting all areas of the Park, including The Leaf – Canada's Diversity Gardens, community engagement programs, the animals at the Zoo, and the trees in our greenspaces.

#### **New Initiatives**

The generosity of donors helped to support APC's Indigenous Youth Storytelling Program developed by our Education & Programs team to create opportunities for First Nations, Inuit and Métis people to share their traditions, wisdom, and connection to the land.

We launched the **Trees for Tomorrow Fund** to support the purchase, planting, and ongoing care of the stunning tree canopy at the Park. Thanks to the commitment of donors, we surpassed our fundraising goal!

Throughout the holiday season, many Zoo Lights ticket purchasers chose to add a donation to their order in support of **Animal Care** at the Zoo.

## **Garden Party**

In August, APC's Garden Party fundraiser was once again reimagined, with guests invited to enjoy a prairie picnic in their home or at their favourite park. Over 300 picnic baskets were loaded with goodies and delivered to ticket purchasers, to remind them of past garden parties.

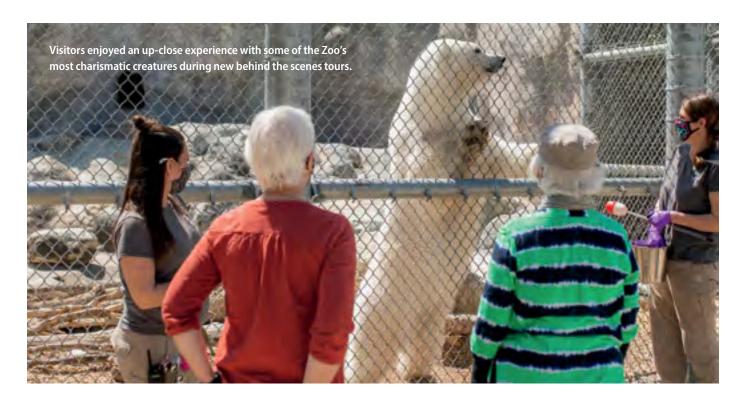
APC's second annual **Online Experience Auction also raised over \$100,000** in support of the care and maintenance of gardens across Assiniboine Park, bringing the cumulative net total raised to over **\$188,000 for this year's Garden Party!** 

#### **Grants**

APC was the recipient of **grants totalling over \$1.4 million** in 2021. This support will assist with interior plantings at **The Leaf – Canada's Diversity Gardens**, construction of the outdoor plaza linking The Leaf with the **Gardens at The Leaf**, and expansion of wildlife research, education, and programming.

Participants in the **Indigenous Youth Storytelling Program** explored and learned their ancestral ways through land-based teachings.





## **EDUCATION PROGRAMS**

### **Zoo Camp**

Zoo Camp continued to succeed throughout the pandemic. The capacity for summer camp increased slightly from the previous year, and counsellors were able to build upon what they learned in 2020. The 2021 program sold out and the small group sizes allowed for unique and quality experiences.

## **Virtual Programming**

This year, we expanded our virtual programs by offering new options, and reaching more remote communities within Canada. This was made possible through a partnership with Connected North, a leading-edge program that fosters student engagement and enhanced education outcomes in remote Indigenous communities.

# Behind the Scenes Zoo Tours

In July, we launched new behind the scenes tours at the Zoo, giving visitors the opportunity to enjoy a once in a lifetime experience and get close to some of the Zoo's most charismatic creatures – beautiful big cats, slippery seals, and powerful polar bears. Tours were guided by our experienced educators and animal care professionals and were so popular they were extended into the fall.

## **Public Engagement**

The opening of the **Gardens at The Leaf** provided a new opportunity for interactive public engagement signs in the Park. These signs invite guests to share stories about their connection with plants and nature. The responses are then posted on bulletin boards so that other visitors may read, reflect, and be inspired to record their own stories.

# **Indigenous Youth Storytelling Program**

The first Indigenous Youth Storytelling Program was a big success. In partnership with the Seven Oaks School Division, APC invited 15 youth to receive Indigenous land-based teachings and participate in story building workshops in July and August at the Park. Their stories are shared on the Park's website and linked from signage located along a trail in the riparian forest near the Riley Family Duck Pond.



Visitors share stories about personal connections with plants and nature in the Gardens at The Leaf.



## **CONSERVATION AND RESEARCH**

Our Conservation and Research team had another phenomenal year with exciting progress on several conservation and research initiatives.

## Northern Marine Mammal Research

During a trip to Churchill in fall of 2021, Conservation and Research staff members, with assistance from our veterinary team, were able to safely attach a **satellite tag** to a wild harbour seal. By tracking the movements of this seal, we will better understand how seals use the freshwater and marine ecosystems and learn more about their diet and behaviours in the Churchill River area



The team also continued work on the **Beluga Bits** project, collaborating with project
partners to collect above and below water
photos of beluga whales spending the summer
in the Churchill River estuary. Over 20,000
citizen scientists from around the world have
participated in Beluga Bits, helping our research
team answer questions about beluga whale
health and social structure.

## **Polar Bear Denning Study**

In 2020, the Conservation and Research team published an accessible and comprehensive map compiling the existing knowledge of polar bear denning areas in the Canadian Arctic. In 2021, they received a grant to expand on that project and focus on identifying areas within polar bear denning habitat that are at risk of wildfires. Climate change is predicted to increase the frequency and severity of wildfires, potentially threatening polar bear denning in Manitoba. The team will work with land managers and northern communities to identify threats to critical habitat for polar bears

and help support informed decision-making to help protect polar bear denning habitat.

## Minimally Invasive Techniques for Studying Polar Bears

Exploring minimally invasive research techniques to better understand polar bears continues to be a priority for the Conservation and Research team. For the past year, three bears have been offering voluntary hair samples so that researchers can learn more about hair growth rate and timing. Additionally, last fall, two of the bears participated in **Polar** 

#### Bears International's Burr on Fur project.

This project aims to test and provide feedback on minimally invasive tracking technologies that attach to the bear's fur. The outcomes of both projects will help support the study of polar bears in the wild.



# **Grassland Butterfly Conservation Program**

The fourth annual release of the critically endangered Poweshiek skipperling set a record. In 2021, the Conservation and Research team released 47 butterflies back into the wild, exceeding the total of the first three years combined! For the second time, butterflies were bred in a controlled setting at the Zoo. Breeding these butterflies allows us raise greater numbers of Poweshiek for release back into the wild. Carrying on the success of this program, the team has expanded to working with another endangered butterfly – the Dakota skipper – a related species found in small numbers in the Interlake and pockets of southwestern Manitoba. The first release of zoo-reared Dakota skippers will occur in summer 2022!

## **SUSTAINABILITY**

In 2021, APC recycled over 30,000 disposable masks in partnership with TerraCycle. A collection bin, located at the Zoo exit, provided visitors with a convenient place to safely deposit their disposable masks as they left. Masks were then transported to a recycling facility where the contents are sorted and broken down into separate materials that are incorporated into new products.

In August, APC participated in the **Great Canadian Shoreline Cleanup** collecting over 1,000 lbs of waste from the Park and riverbanks. It is anticipated that the cleanup, which was hosted in collaboration with Pride Winnipeg, will become an annual event.

In autumn, a **pilot waste audit** was conducted in the Park and Zoo in partnership with Red River College in order to develop a waste and recycling management plan with the goal of maximize recycling, composting, and re-use opportunities and minimize on-site waste generation.

Over the holiday season, APC partnered with Urban Mine to hold a **Holiday Lights Recycling Program**, keeping old, broken, or worn-out string lights out of the landfills.



The disposable mask recycling program allowed guests to safely deposit their face masks after visiting the Zoo.



## STAFF AND VOLUNTEER RESOURCES

## **Health and Safety**

Over the past two years, APC's COVID-19
Response Team worked diligently with all departments and the joint Health & Safety
Committee to prioritize the safety of our visitors and guests, the animals in our care, and all those working at the Park and Zoo, including APC staff, volunteers and contractors.

Safety measures included cleaning schedules and protocols, physical distancing guidelines, a mandatory COVID-19 vaccination policy, and health checks with staff to ensure ongoing compliance with the Manitoba Public Health Orders.

APC's primary focus during the phases of reopening has been on re-integrating our returning and new staff to the operations as we continue to work to reduce the risk of community spread of COVID-19.

Thanks to the hard work, diligence, and cooperation of APC staff and volunteers, there were no cases of workplace spread of COVID-19 in 2021.

#### **Volunteers**

2021 marked the 10<sup>th</sup> anniversary of APC's volunteer program. Looking back over the past decade it is incredible how our volunteer team has grown and impacted the organization.

Even though the Zoo was closed for approximately nine weeks, volunteers donated

**over 67,500 hours of service to the Park and Zoo**, contributing to an exceptional guest experience while helping visitors and staff adapt to changing Manitoba Public Health orders and guidelines. In addition, volunteers provided support to APC staff throughout the organization, including a new program to assist the animal care professionals.

Zoo Lights (held twice) and Boo at the Zoo enjoyed tremendous success in 2021 thanks in part to the community volunteers who were recruited specifically for these events.

## **Diversity and Inclusion**

In 2021, as part of our commitment to nurturing a sense of community within our Park that makes all feel welcome, APC provided training for all staff about diversity and inclusion, inspiring staff to champion these values and challenge unconscious bias across the organization.

On September 30, APC's Orange Shirt Day

**Committee** invited staff and volunteers to gather at the Fire Node in the newly opened Indigenous Peoples Garden to commemorate the National Day for Truth and Reconciliation, honour the healing journey of residential school survivors and their families, and commit to APC's ongoing process of reconciliation. The orange shirts worn by staff were designed as part of a contest that invited staff who identify as Indigenous and/or Indigenous led teams to submit artwork that pays tribute to the significance of this day. Thirty percent of sales earned from Zoo admissions, Park and Zoo restaurants, and Zoo concessions on this day was donated to Ma Mawi Wi Chi Itata Centre and the Orange Shirt Society.

An APC Pride Committee has been formed to engage various LGBTQIA2S+ stakeholders to create the opportunity to engage in meaningful, inclusive, and informative events in support of Pride Month and the Pride Parade. In 2021, we applied for and achieved national accreditation by Canada's LGBT+ Chamber of Commerce as a **Rainbow Registered Business** signaling to guests, staff, and volunteers that everyone is welcome and accepted at Assiniboine Park.

# Deloitte.

Deloitte LLP 360 Main Street Suite 2300 Winnipeg MB R3C 3Z3 Canada

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# Report of the Independent Auditor on the Summary Financial Statements

To the Board Members of Assiniboine Park Conservancy Inc.

#### Opinion

The summary financial statements, which comprise the summary balance sheet as at December 31, 2021, and the summary statement of operations and changes in unrestricted net assets for the year then ended, are derived from the audited financial statements of Assiniboine Park Conservancy Inc. (the "Organization") for the year ended December 31, 2021.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements.

#### **Summary Financial Statements**

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Organization's audited financial statements and the auditor's report thereon.

The summary financial statements and the audited financial statements do not reflect the effects of events that occurred subsequent to the date of our report on the audited financial statements.

#### The Audited Financial Statements and Our Report Thereon

In our report dated April 27, 2022, we expressed an unmodified audit opinion on the audited financial statements.

#### Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements in accordance with the financial reporting provisions.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, Engagements to Report on Summary Financial Statements.

Deloitte LLP

Chartered Professional Accountants

Winnipeg, Manitoba May 12, 2022

# **Financial Statements**

#### Assiniboine Park Conservancy Inc.

#### Summary Balance Sheet as at December 31

|             |  | 2021        |           | 2020        |
|-------------|--|-------------|-----------|-------------|
| ASSETS      | Cash and short term investments            | \$ 27,00    | 09,302 \$ | 16,765,857  |
| Current     | Accounts receivable                        | 1,60        | 09,147    | 1,219,347   |
|             | Government grants receivable               | 3,15        | 50,000    | -           |
|             | Government remittances receivable          | 12          | 28,771    | 145,228     |
|             | Inventory                                  | 33          | 33,092    | 368,539     |
|             | Prepaid Expenses                           | 46          | 55,139    | 729,743     |
|             |  | 32,69       | 95,451    | 19,228,714  |
| Long term   | Accounts receivable                        | 4           | 45,000    | 110,000     |
|             | Capital assets (Note 1)                    | 194,36      | 52,102    | 179,320,242 |
|             | Art collections                            | 14,05       | 58,344    | 14,057,344  |
|             | Employee benefits receivable               | 16          | 52,351    | 156,053     |
|             |  | \$ 241,32   | 3,248 \$  | 212,872,353 |
| LIABILITIES | Accounts payable and accrued liabilities   | \$ 9,73     | 30,802 \$ | 7,789,664   |
| Current     | Deferred contributions - operating         |             | 12,800    | 589,177     |
|             | Deferred revenue                           |             | 16,694    | 639,799     |
|             | Notes payable                              |             | 21,000    | 2,624,632   |
|             |  | 14,9        | 11,296    | 11,643,272  |
| Long term   | Advance from Province of Manitoba (Note 2) | 6,85        | 58,239    | -           |
|             | Deferred revenue                           | 2           | 45,000    | 110,000     |
|             | Deferred contributions - capital           | 198,3       | 11,842    | 183,400,839 |
|             | Accrued employee benefits                  | 10          | 06,825    | 100,527     |
|             |  | 220,23      | 33,202    | 195,254,638 |
|             |  |             |           |             |
| NET ASSETS  | Restricted                                 | 14,05       | 58,344    | 14,057,344  |
|             | Internally Restricted (Note 3)             | 7,0         | 15,000    | 3,540,000   |
|             | Unrestricted                               |             | 16,702    | 20,371      |
|             |  | 21,09       | 90,046    | 17,617,715  |
|             |  | \$ \$241,32 | 3,248 \$  | 212,872,353 |

**Note 1** The Province of Manitoba has a \$30 million investment in the Leatherdale International Polar Bear Conservation Centre ("LIPBCC") and Polar Bear Facilities, which include the Gateway to the Arctic Building, the Animal Holding and Filtration System Building and the Polar Plunge. As a result, the Province's \$30 million investment in these capital assets do not appear on the Conservancy's balance sheet.

**Note 2** The Conservancy received a \$10 million contribution from the Province of Manitoba for the development of Canada's Diversity Gardens project (the "Project"). The terms of this contribution include a matching requirement whereby the Conservancy is entitled to keep \$1 of the contribution for every \$2 in additional funds raised for the Project. In the event that the Conservancy does not raise the full amount of additional funding by March 31, 2023, the Conservancy will be required to repay the unmatched funding. As at December 31, 2021, the amount of unmatched funding is \$6,858,239.

Note 3 The Conservancy has internally restricted funds for a fiscal stabilization reserve to support the long-term sustainability of the organization.

# **Financial Statements**

### Assiniboine Park Conservancy Inc.

## Summary Statement of Operations and Changes in Unrestricted Net Assets for the year ended December 31

|  |   | 2021              | 2020            |
|--|---|-------------------|-----------------|
| REVENUE  | City of Winnipeg                            | \$ 11,710,000     | \$ 11,327,000   |
|  | Other operating grants                      | 369,786           | 284,000         |
|  | Gifts and sponsorships                      | 1,775,533         | 1,088,411       |
|  | Amortization of deferred contributions      | 6,730,107         | 6,812,962       |
|  | Interest and other income                   | 129,055           | 106,830         |
|  | Park revenues                               | 12,073,175        | 6,260,835       |
| Total Revenue  |   | 32,787,656        | 25,880,038      |
|  | Direct costs of park revenues               | 6,686,215         | 4,256,965       |
|  |   | 26,101,441        | 21,623,073      |
| EXPENSE  | Administration                              | 1,782,777         | 1,200,650       |
|  | Amortization of capital assets              | 6,426,446         | 6,574,590       |
|  | Insurance                                   | 218,853           | 188,292         |
|  | Interest                                    | 17,689            | 27,778          |
|  | Operations                                  | 2,747,867         | 2,024,745       |
|  | Utilities                                   | 1,434,180         | 1,313,874       |
|  | Wages, benefits and contract services       | 13,079,342        | 12,047,058      |
|  | Donation to Winnipeg Foundation - ParkShare | 3,513             | 1,417           |
| Total Expense  |   | 25,710,667        | 23,378,404      |
| Excess (Deficiency) of Revenue over Expense before Other Income  |   | 390,774           | (1,755,331)     |
| OTHER INCOME   | Canada Emergency Wage Subsidy               | 3,080,557         | 4,931,465       |
| Excess of Revenue over Expense                                   | 1   | 3,471,331         | 3,176,134       |
| Transfer to internally restricted net assets                     |   | (3,475,000)       | (3,175,000)     |
| (Decrease) Increase in Unres<br>Unrestricted Net Assets, Beginni |   | (3,669)<br>20,371 | 1,134<br>19,237 |
| Unrestricted Net Assets, End of Y                                | /ear  | \$ \$16,702       | \$ 20,371       |

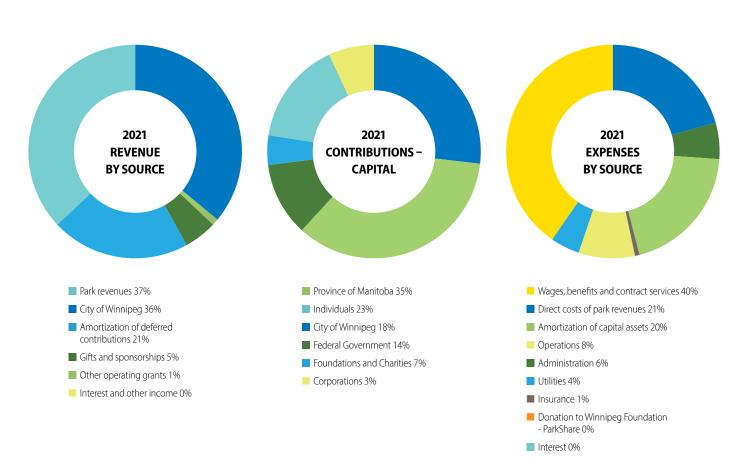
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# **Financial Statements**

#### Assiniboine Park Conservancy Inc.

Deferred contributions - Capital for the year ended December 31

|   |   | 2021                       | 2020              |
|---|---|----------------------------|-------------------|
| Contributions received                              | City of Winnipeg  | \$<br>5,100,000            | \$<br>4,600,000   |
|   | Province of Manitoba  | 10,050,000                 | 6,000,000         |
|   | Federal Government  | 3,906,510                  | 1,911,417         |
|   | Foundations and Charities   | 2,180,850                  | 770,030           |
|   | Individuals   | 6,503,884                  | 2,686,667         |
|   | Corporations  | 758,105                    | 1,181,497         |
| Total Contributions                                 |   | 28,499,349                 | 17,149,611        |
|   | Amortization of deferred contributions<br>Advance from Province of Manitoba - Unmatched | (6,730,107)<br>(6,858,239) | (6,812,962)       |
| Deferred Contributions - Capital, Beginning of Year |   | 183,400,839                | 173,064,190       |
| Unrestricted Net Assets, End of Y                   | 'ear  | \$<br>198,311,842          | \$<br>183,400,839 |



## **Thank You**

## **Capital**

(cumulative to Dec. 31, 2021)

#### **GOVERNMENT PARTNERS**

City of Winnipeg Province of Manitoba Government of Canada

#### \$5,000,000+

The Paul Albrechtsen Foundation Qualico Richardson Foundation

#### \$2,000,000-\$4,999,999

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